CRISIS AND LITIGATION COMMUNICATIONS



Your On-Call Crisis and Litigation Support Team

In today's fast-moving social media environment, every organization exists in a state of pre-crisis. Seemingly minor issues can quickly escalate to become major reputational threats. Brand equity can be lost overnight; valuations can plummet within minutes.

Your company's initial response to a crisis or litigation situation sets the tone for how others judge your organization and will have a significant impact on the ultimate outcome. CSI offers a full range of Crisis and Litigation Communications Services, starting with a seasoned team of crisis and litigation communications experts who are on-call to our clients, 24/7.



WHAT'S YOUR STATE OF CRISIS READINESS?

CSI's Crisis and Litigation Communications team offers a broad range of support that is customized to your company, its industry, and the specific issues you're dealing with.



Crisis Communications Services

Crisis Preparedness

- We work with you to develop actionable crisis plans
- Services include risk assessment, scenario planning, message development, spokesperson preparation and effective social media policies

Rapid Response Team

- A senior team with high-stakes, high-profile experience
- Prepared to work on-site to support legal and communications teams

Dealing with the Media

• We help shape the narrative and use media strategies to tell your side of the story

Engaging Your Stakeholders

- Customers, employees, shareholders, suppliers and others can be misinformed through social media and other rumor sources
- We help keep your stakeholders informed of the facts

Media Spokesperson Training

- In crisis situations, business leaders are often thrust into the media spokesperson role
- We help you become an effective "face" of the organization, delivering key messages and critical information, while also conveying the organization's values and commitments

Risk Assessment

- Understanding how you might be vulnerable to a crisis before it happens
- Review policies that govern <u>conduct</u> and procedures that guide your <u>crisis response</u>



Litigation Communications Services

Litigation Communications Strategies

- Scenario planning and response materials so you're prepared for a range of legal outcomes
- A tandem combination of litigation psychology consultants and communications experts to ensure the communications strategy supports litigation goals

Media Relations and Social Media Management

- We can train your spokesperson or act in the spokesperson role
- We create the full range of media materials: news releases, statements, backgrounders, white papers, litigation websites and social media strategy and content

Psychology-Based Research Methods

• Our consultants utilize science-based methods to ensure that public communications are informative and persuasive—and align with trial strategy

Key Witness Readiness Assessment

- Unexpected testimony can be catastrophic in litigation
- Bad depositions can make small cases large
- Bad trial testimony can lead to inequitable settlements, baseless awards, and at times, damaging headlines
- Our consultants specialize in identifying at-risk witnesses





Litigation Communications Services (continued)

Key Witness Skills Training

- Witness training provides a witness with the skills necessary to remain poised, thoughtful, and in control under the pressures of actual testimony
- Our consultants work in concert with standard preparation activities by counsel
- When witness training is done properly, it is reliably transformative

Litigation Evaluation and Strategic Messaging

- In litigation, surprises can happen at any time
- Our consultants work with counsel and key witnesses to identify the themes and narratives most likely to govern how a future jury would react to the fact pattern and key witnesses, and what can be done to position your team for success

We Partner with You

The goal of our Crisis and Litigation Communications team is to **enhance**, and not replace, your internal resources. By partnering with us, you'll have access to **experienced and knowledgeable specialists** who are ready to help you respond effectively in an emergent situation.





Crisis Communications

Records & Depositions

Litigation Psychology

Trial Consulting

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